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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN FRANCISCO DIVISION

UNITED STATES OF AMERICA,) No. CR 09-0217 PJH
Plaintiff,)
v.)
FRANK SALVADOR SOLORZA,)
Defendant.)
**UNITED STATES' SENTENCING
REPLY**
Hearing: April 20, 2011
Time: 2:30 p.m.
Hon. Phyllis J. Hamilton

INTRODUCTION

In its sentencing memorandum, the government presented the correct Sentencing Guidelines calculation for the defendant's convictions and explained why a 51 month sentence is appropriate. In the defendant's sentencing memorandum, he challenges the application of several of the Guidelines, including the calculation of the base offense level. None of the defendant's arguments has merit, and the government respectfully requests that the Court sentence the defendant to a 51 month term of imprisonment, followed by three years of supervised release and a \$100 special assessment.

UNITED STATES' SENTENCING REPLY
CR 09-0217 PJH

DISCUSSION

I. U.S.S.G. § 2C1.1 Is The Correct Guideline To Apply At Sentencing

The defendant provides absolutely no support for his assertion that Section 2C1.1 of the Guidelines should not apply to his convictions under 18 U.S.C. § 872, extortion while pretending to be a federal official. Instead, he cites to a single case from the Seventh Circuit, *United States v. Abbas*, 560 F.3d 660 (7th Cir. 2009), for the proposition that persons impersonating federal officials cannot be acting “under color of official right,” and therefore, that Section 2C1.1 should not apply when sentencing such pretenders. There are a number of problems with the defendant’s reliance on this case.

First and foremost, the defense fails to mention that the defendant in *Abbas* was not charged with or convicted of a violation of 18 U.S.C. § 872. Rather, the defendant in that case was acquitted of a Hobbs Act charge and convicted of impersonating an FBI Special Agent, 18 U.S.C. § 912. *Abbas*, 560 F.3d at 661. There were no Section 872 charges. The Guideline for offenses under 18 U.S.C. § 912 is Section 2J1.4. That Guideline contains a cross reference – if the impersonation was to facilitate another offense, apply the Guideline for that other offense if the resulting offense level is higher. U.S.S.G. § 2J1.4(c). In *Abbas*, the trial court determined that the FBI impersonation was for the purpose of Hobbs Act extortion, specifically, “color of official right extortion,” despite the defendant’s acquittal on that charge. *Abbas*, 560 F.3d at 661. The Court then applied the Guideline for 18 U.S.C. § 1951, which is § 2C1.1. *Id.* at 662; U.S.S.G. Appendix A – Statutory Index at 553.

On appeal, the Seventh Circuit determined that the application of this Guideline was improper for “color of official right” extortion by an impersonator. The court equated the definition of “color of official right” in § 2C1.1 to the definition found in the Hobbs Act and analyzed the use of this term in cases interpreting that Act. *Id.* at 663 n.4; 663-65. The court held that for criminal liability to attach for extortion under color of official right, the person carrying out the extortion must actually be “entrusted with authority by the public.” *Id.* at 665. Therefore, impersonators cannot be liable for this conduct under the Hobbs Act, and Section 2C1.1 cannot be applied to them at sentencing. *Id.* at 666.

1 *Abbas* is inapplicable to this case for the simple reason that the defendant here – unlike
 2 the defendant in *Abbas* – was convicted of 18 U.S.C. § 872. The Hobbs Act criminalizes
 3 extortion involving the “wrongful use of actual or threatened force, violence, or fear, or under
 4 color of official right.” 18 U.S.C. § 1951(b)(2) (defining “extortion”). There is nothing in the
 5 statute that addresses those pretending to exercise official authority. By contrast, Section 872
 6 explicitly addresses such impersonators. It not only prohibits any officer or employee of the
 7 United States from committing extortion or attempting to commit extortion; the statute
 8 specifically forbids people like the defendant – an imposter “representing himself to be or
 9 assuming to act as such, under color or pretense of office or employment” – from such acts. 18
 10 U.S.C. § 872. The generic definition of extortion is “obtaining something of value from another
 11 with his consent induced by the wrongful use of force, fear, or threats.” *Scheidler v. N.O.W., Inc.*,
 12 537 U.S. 393, 410 (2003). There is no question that the defendant’s conduct in this case
 13 involved the use of fear and threats – the letters and the phone calls promised deportation and
 14 imprisonment if the \$50,000 were not paid, and there is no question he and his co-conspirators
 15 pretended to be an immigration official. Thus, the discussion in *Abbas* of the “under color of
 16 official right” language from the Hobbs Act has no bearing on the defendant’s conviction under
 17 Section 872.

18 Further, not a single case has adopted the holding of *Abbas* with respect to the
 19 inapplicability of 2C1.1 to impersonators. The cases that cite *Abbas*, almost entirely within the
 20 Seventh Circuit, generally apply the holding that the “error” in the Guidelines calculation was
 21 harmless because of the trial court’s detailed assessment of why it would have given the same
 22 sentence under § 3553(a). *See Abbas*, 560 F.3d at 667-68. No case following *Abbas* cites its
 23 holding that § 2C1.1 should not be applied to impersonators.

24 The language of Section 872 is explicit that those pretending to be federal employees or
 25 officials and who commit extortion under such pretended capacity are criminally liable. The
 26 Guidelines clearly indicate that the Guideline to apply in sentencing such individuals is 2C1.1.
 27 *See U.S.S.G. Appendix A – Statutory Index at 549.*

28

1 The defendant's claim that Section 2C1.1 is reserved solely for actual public officials is
 2 further weakened by considering the Guideline itself. Subsection 2C1.1(a) delineates between
 3 public officials and others, indicating that the Guideline can apply to non-public officials. The
 4 only place in the Guideline where "under color of official right" appears, besides the title, is in
 5 the Commentary, in which the term "public official – as opposed to others, such as
 6 impersonators – is defined to include those who act "under color of law or official right."
 7 U.S.S.G. § 2C1.1, Application Note 1(E)(ii).

8 The fact that non-public officials can be sentenced under this Guideline is also supported
 9 by considering the amendments to the Guidelines. In November 2004, the Sentencing
 10 Commission amended Section 2C1.1 to distinguish between public officials and others; prior to
 11 that time, public officials and others were treated equally. *See U.S.S.C. Guidelines Manual /*
 12 Supplement to Appendix C, Amendment 666, at 66-76. The reason for the amendment was to
 13 ensure greater punishment for public officials who abuse their trust. *Id.* at 82; *see also* U.S.S.G.
 14 § 2C1.1(1) (base offense level for public officials is 14; 12 for others).

15 Thus, the defendant's claim that only actual public officials, as opposed to impersonators
 16 and others, are subject to sentencing under U.S.S.G. § 2C1.1 is completely without merit
 17

18 **II. The Escatels Qualify As "Vulnerable Victims" Under U.S.S.G. § 3A1.1(b)(1)**

19 As discussed in the government's sentencing memorandum, the Escatels qualify as
 20 "vulnerable victims" for the purposes of U.S.S.G. § 3A1.1(b)(1) on two independent bases: they
 21 are illegal immigrants; and they had previously been victimized by Bertina Frost.

22 The defendant challenges this sentencing enhancement by arguing that the Escatels
 23 reported the extortion to ICE and that some of them suspected that the defendant may be
 24 involved in the crime. Apparently, in the defendant's view, the only "vulnerable" victims are
 25 those who do not report criminal conduct to law enforcement and allow themselves to be
 26 victimized or those who do not suspect the identity of the perpetrators. This completely misses
 27 the point of the enhancement.

1 The Guidelines provide for increased punishment for those criminals who target
 2 individuals whom they know are “particularly susceptible to criminal conduct.” U.S.S.G. §
 3 3A1.1, Application Note 2. In this case, the evidence established that the defendant knew that
 4 the Escatels had submitted false statements on their immigration paperwork. He knew this
 5 because they were members of his extended family and because his brother and sister introduced
 6 the Escatels to the person who engineered these false statements. The defendant knew that the
 7 Escatels had no legal status, and the extortion in which he participated was specifically designed
 8 to exploit that fact, as the letter hand-delivered to the Escatels’ homes makes plain: “Upon
 9 reviewing your papers, I noticed you gave false information on your green card and papers.”
 10 (Reply Declaration of Kevin J. Barry, Ex. A (Exhibit 1).) Thus, the defendant’s criminal
 11 conduct was targeted directly at individuals whom he believed were specifically vulnerable to
 12 extortion – illegal immigrants who lied on their green card applications.

13 The defendant’s own authorities support the application of this enhancement. In *United*
 14 *States v. Peters*, 962 F.2d 1410 (9th Cir. 1992), the Ninth Circuit approved the application of this
 15 enhancement to a class of victims as broad as “individuals having poor credit histories.” *Id.* at
 16 1412. The court determined that the positive response of the victims to the defendants’
 17 fraudulent solicitation “could reasonably be anticipated to result from this criminal conduct.” *Id.*
 18 at 1418.

19 The Peters knew or should have known that individuals with poor credit
 20 backgrounds were more likely than others to succumb to the solicitation and were
 21 particularly susceptible to the scam. That, in fact, is precisely why the Peters
 targeted the solicitation at these individuals.

22 *Id.* Here, the characteristic of the victims that made them especially vulnerable was considerably
 23 more specific than the simple fact of having poor credit histories.

24 In *United States v. Castellanos*, 81 F.3d 108, 111 (9th Cir. 1996), the only other case
 25 cited by the defendant, the court explained its decision in *Peters*: “Since the defendants knew
 26 the victims shared a common characteristic, a need for credit, the targeting of them by promising
 27 easy access to credit was more criminally depraved.” In *Castellanos*, the Ninth Circuit rejected
 28 the application of 3A1.1(b) because the common characteristic of the victims in that case was

1 only the fact that they were Spanish speakers in Southern California. *Id.* at 112. The court
 2 noted, however, that such a broad class could still merit the Guideline enhancement, depending
 3 on the facts of the case. *Id.* As explained above, the characteristic of the Escatels that made
 4 them particularly susceptible to the defendant's crime is exponentially more specific than merely
 5 a shared non-dominant language in a broad geographic area.
 6

7 **III. The Defendant Cannot Receive A Reduction For Acceptance Of Responsibility**

8 As discussed in the government's sentencing memorandum, a defendant who takes a case
 9 to trial and is convicted is ineligible for an offense level deduction for acceptance of
 10 responsibility. U.S.S.G. § 3E1.1, Application Note 2. This is particularly so when the defendant
 11 advances a defense of duress, as this defense is predicated on the notion that the defendant is not
 12 responsible for his actions. *United States v. Johnson*, 956 F.2d 894, 904 (9th Cir. 1992)
 13 (superceded on other grounds). Faced with this reality, the defendant's argument is that he
 14 accepted responsibility by speaking with agents upon his arrest and: (1) admitted that he had
 15 knowledge of the immigration letters; (2) admitted he rode to Jesus Escatel's house on the small
 16 bicycle while wearing a clown suit; and (3) admitted that the purpose of going to the house was
 17 to pick up money to fix immigration papers. (Def. Sentencing Memo at 6:1-6.)

18 What this argument completely ignores, however, is the fact that when he testified, the
 19 defendant repeatedly retreated from the statements he made during that post-arrest interview. In
 20 contrast to a defendant who accepts responsibility at the time of arrest through pretrial statements
 21 and debriefing, the defendant repeatedly claimed that he did not tell agents everything at the time
 22 of his arrest. (Declaration of Kevin J. Barry In Support of U.S. Sentencing Memo ("Barry
 23 Decl.") (Dkt #136), Ex. B at 1044:2-24; 1108:10-22 (transcript of defendant's testimony).)
 24 Further, he testified that the report, which memorialized his statements is not accurate: "But
 25 they twisted my words, they got their story. My story was like the opposite. Their story was the
 26 opposite of what I say." (*Id.* at 1045:6-8.)

27 I did tell them these people was threatening me, me and my kids and family, I told
 28 him that. If he didn't put on the report, just like a lot of things were not put on the

1 report, the whole thing, writing the report, I was honest. I was honest about a lot
 2 of things, just like my wife was, and they twisted everything around, not the same
 3 way we said it.

4 (Id. at 1049:20 - 1050:1.)

5 I was crying, talking to him [Agent Scheffel] then that I was forced, that I was
 6 brought to the house, that I was – telling him that if he wrote something different
 7 on the paper, which I signed the paper that everything I said was like the opposite
 8 of what I said. It was not what I said on the paper. Total different.

9 (Id. at 1109:10-14.)

10 The defendant's claim that he accepted responsibility by admitting that he knew about
 11 the immigration letters when he was arrested, point (1) above, also fails. On the stand, the
 12 defendant claimed that his statement to Agent Scheffel that he knew the letters threatened the
 13 Escatels may not have been true. (Id. at 1115:10 - 1116:7 ("Like I said, I was worried about my
 14 kid and I just wanted them to – I might have said something that wasn't truth because I was
 15 worried about my kids.").)

16 With respect to the defendant's post-arrest admission that the purpose of going to his
 17 cousin's house was to pick up money to fix immigration papers, point (3) above, the defendant
 18 denied this in his testimony as well. On the stand, he claimed that prior to his arrest he did not
 19 know there was money in the bag he was going to pick up at Jesus' house. (Id. at 1107:1-4.) His
 20 testimony was that he only thought he was going to pick up a package, and that he did not know
 21 what was in it. (Id. at 1073:23 - 1074:14.) When questioned, the defendant claimed that the
 22 only reason he told agents that he was there to pick up money was to go along with what the
 23 agents said. (Id. at 1110:19 - 1111:4; 1113:8 - 1114:4). In fact, he affirmatively denied that he
 24 told the agents that he knew about the money before he arrived at the house; instead, he claimed
 25 that the agents "tricked" him into talking about money. (Id. at 1113:8 - 1114:18; *see also*
 26 1116:17-25 (defendant claimed he was tricked into saying that he knew that someone had gone
 27 to the Escatels' homes).)

28 Even if the defendant had accepted responsibility in his post-arrest interview – and he did
 29 not – his testimony at trial represented a wholesale retreat from the incriminating statements he

1 made to agents when they arrested him. Therefore, he cannot receive any deduction for
 2 acceptance of responsibility.

3

4 **IV. The Obstruction Of Justice Enhancement Is Appropriate**

5 The defendant claims that he cannot receive an obstruction of justice enhancement for
 6 two reasons: (1) the jury asked for a clarification of the meaning of “immediacy” in the
 7 instruction for the duress defense; and (2) the Norteño gang engages in criminal activity in the
 8 area in which he claims they first approached him.

9 The defense uses the jury’s question about “immediacy” to posit that the jury was
 10 weighing the evidence to determine whether the defense had been met, and, implicitly, that they
 11 must have given some credit to the defendant’s testimony. Even to the extent the jury’s
 12 deliberations can be assessed through their question, whatever the jury thought about the
 13 defendant’s testimony is immaterial to the Court’s assessment of whether the defendant
 14 obstructed justice on the stand. In fact, the Supreme Court has held that judges who elect to
 15 impose the § 3C1.1 enhancement “must review the evidence and make independent findings
 16 necessary to establish a willful impediment to or obstruction of justice, or an attempt to do the
 17 same, under the perjury definition we have set out.” *United States v. Dunnigan*, 507 U.S. 87, 95
 18 (1993). That is, the court should establish that “the defendant’s testimony under oath was false;
 19 that the defendant knew that the testimony was false, so as not to punish him for faulty memory;
 20 and that the false testimony was material to the matters before the court.” *United States v.*
 21 *Armstrong*, 620 F.3d 1172, 1176 n.2 (9th Cir. 2010) (citing *Dunnigan*, 507 U.S. at 95. As
 22 demonstrated in the government’s sentencing memorandum, the trial record is replete with
 23 instances in which the defendant offered false and absurd testimony on the central issue in the
 24 case – whether he was coerced into the criminal conduct with which he was charged.

25 The defendant’s proposition that the Norteños are criminal active in Redwood City
 26 similarly misses the point. There is no question that the Norteños commit crimes. The problem
 27 with the defendant’s selection of the gang as his scapegoat, however, is that they do not commit
 28

1 the type of crimes at issue in this case. (*See* Barry Decl., Ex. A at 961-65 (testimony of
2 Detective Gabriel Huerta).) Thus, his claim that Norteños forced him to participate in the
3 extortion against the Escatels is patently false, and the obstruction of justice enhancement is
4 appropriate.

CONCLUSION

7 For the reasons set forth above, none of the defendant's challenges to the government's
8 Sentencing Guidelines determination withstands scrutiny, and the United States respectfully
9 requests that the Court sentence the defendant Frank Solorza to the low end of the Guidelines
10 range – 51 months in custody – followed by three years of supervised release and a \$100 special
11 assessment.

13 || Dated: April 15, 2011

Respectfully submitted,

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